

Australia and New Zealand 2009 Series of One-Day Workshops

Core Skills: Change, Leadership, Credit, Coaching, and Sales

Program	Venue and Dates		
Relationship Selling <i>Provides best practices and skills to develop profitable business relationships</i>	Sydney 24 February 25 August	Melbourne 25 February 27 August	Auckland 18 February 18 August
Leading and Coaching Through Change <i>Equips managers with the skills and tools to guide their people through change</i>	Sydney 25 February 26 August	Melbourne 26 February 25 August	Auckland 19 February 19 August
Minimising Problem Loans <i>Accelerates commercial lender performance</i>	Sydney 26 February 27 August	Melbourne 24 February 26 August	Auckland 17 February 20 August
Small Business Financial Statements and Tax Returns <i>Reviews the basic principles of small business financial statements</i>	Sydney 24 March 22 September	Melbourne 25 March 23 September	Auckland 31 March 15 September
High-Impact Prospecting and Networking <i>Builds a strong network of centres of influence and prospects</i>	Sydney 25 March 23 September	Melbourne 26 March 24 September	Auckland 17 March 16 September
Introduction to the Financial Markets <i>Provides knowledge and insights about financial markets</i>	Sydney 26 March 24 September	Melbourne 24 March 22 September	Auckland 18 March 17 September
Corporate Finance <i>Covers core corporate finance concepts, techniques and products</i>	Sydney 19 May 24 November	Melbourne 20 May 25 November	Auckland 26 May 17 November
Coaching for Credit Quality <i>A focused and disciplined approach to coaching for credit quality</i>	Sydney 18 August 25 November	Melbourne 19 August 26 November	Auckland 25 August 24 November
Road to Success Business Mastery System <i>Helps you re-energise and re-focus your business growth strategies</i>	Sydney 26 May 26 November	Melbourne 27 May 24 November	Auckland 19 May 18 November

Omega Performance improves business by empowering people with the knowledge, skills and behaviour to achieve outstanding results.
All programs are available for inhouse customisation and delivery.

For more details on courses please contact:
 Georgina Terizis at +61 2 9236 8400
 AP.info@omega-performance.com
 www.omega-performance.com

Omega
PERFORMANCE